

Is the shortage of skilled IT staff a concern to you?

As the New Economy continues to present new opportunities, companies are required to transform their business models to maintain a competitive edge.

Using the web as a revenue and distribution channel has presented new challenges to corporate IT departments. New skill sets that are not available in-house are required. Using our consultative approach, we are able to provide you with the right solution.

Timely Solutions for your IT Staffing needs:

- Web and Database Development
- Windows / Cisco / Unix Administration
- Database Administration
- Quality Assurance
- System Architecture / Project Management
- IT Security
- Business Analysis and Industry Specific Solutions

On your terms:

- Consulting/Contracting
- Temporary Staffing
- Temporary-to-Permanent
- Project Staffing
- Permanent Direct Hire
- Retained Search



IIT

CONTACT US:

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Locations Services	New York (Tri-state area and upstate NY), Washington DC / Northern Virginia, Cincinnati Ohio, Detroit Michigan

About IIT Inc.

Founded in 1995, IIT is an IT Staffing and Consulting firm. Since inception, we have remained focused on delivering high quality services to our clients.

IIT employs a proprietary staffing methodology encompassing strategy development, market research, candidate sourcing, multi-step screening, interview coordination and candidate closure.

Our recruiters have access to a proprietary database of over 250,000 technology professionals and a subcontractor network of over 3,000 suppliers. The client is furnished a single contact at IIT who personally qualifies and screens each candidate. This dedicated account manager endeavors to learn our clients' cultural and technical environment.

IIT is MBE certified by New York State, and is an IBM and Adobe Business Partner.

What to expect?

- All candidates presented are thoroughly screened for Interpersonal and Technical skills
- We represent our client's interest in all negotiations
- We utilize an in-house testing system to assess technical capabilities. Test results are available upon request.
- Most of our Account Managers have over three years of related industry experience
- Consistent, Professional and Quality Services

METRICS (LAST 3 YEARS)

- Over 95% of placed consultants on assignment for 6+ months
- Over 65% of placed consultants on assignment for 12+ months
- Over 40% of placed consultants on assignment for 24+ months
- Over 70% of consulting engagements are renewed / retained past the initial term
- 95% of placed consultants stay until completion of their assignments
- IIT has retained over 90% of its account management / recruitment staff
- IIT recruitment cycle has averaged just under 3 days for commodity positions

INDUSTRIES SERVED AND SATISFIED CLIENTS

Government

NYS Department of Health (DoH), NYS Office of Mental Retardation and Developmental Disabilities (OMR-DD), NYS Office of State Comptroller (OSC), NYS Dept of Criminal Justice (DCJS), NYS Banking Department, NYS Office of Courts Administration (OCA), NYS Office of Mental Health (OMH), NYS Office for Technology (OFT), Long Island Developmental Disabilities Services (LI DDSO), NYS Office of General Services (OGS), NYC Human Resources Administration (HRA), NYC Financial Information Services Agency (FISA), NYC Housing Authority (NYCHA)

Public Services / Non-Profit

United Way of New York City, University of Texas at Dallas

Financial Services:

Metlife, Morgan Stanley, NASDAQ, Royal Bank of Canada / Kdev, Goldman Sachs

Technology / Media / Consulting:

Compaq / HP, Verisign, MTV Interactive / Nickelodeon Online, Accenture, SAIC, TCS, Cap Gemini E&Y, PricewaterhouseCoopers

Other:

Estee Lauder, Ralph Lauren, Eastman Kodak, Gillette, Qwest Diagnostics, Keyspan Energy, Blue Cross Blue Shield, Oxford Health Plans, Aetna/US Healthcare



MASA CONTRACTS

IIT holds the following government contracts:

- NYS OGS Backdrop Contract for IT Consulting and Systems Integration Services
- NYS HBITS (Hourly Based IT Services)
- NYC Housing Authority (Exclusive Sole Provider of all Temporary Staffing Services)
- NYS OMH MASA Vendor
- NYC FISA MASA Vendor
- NYS OFT MASA Vendor
- NY Town of Oyster Bay MASA Vendor

AWARDS

A NYS OSC project - 'Unclaimed Funds' project (OUF), *led by an IIT placed Consultant*, was declared **winner of New York State Forum Best Practices Award** 2009-2010 for the Technical Implementation.

See article from NYS State Comptroller's Office (<http://www.osc.state.ny.us/press/releases/sept10/091410.htm>)

CERTIFICATIONS

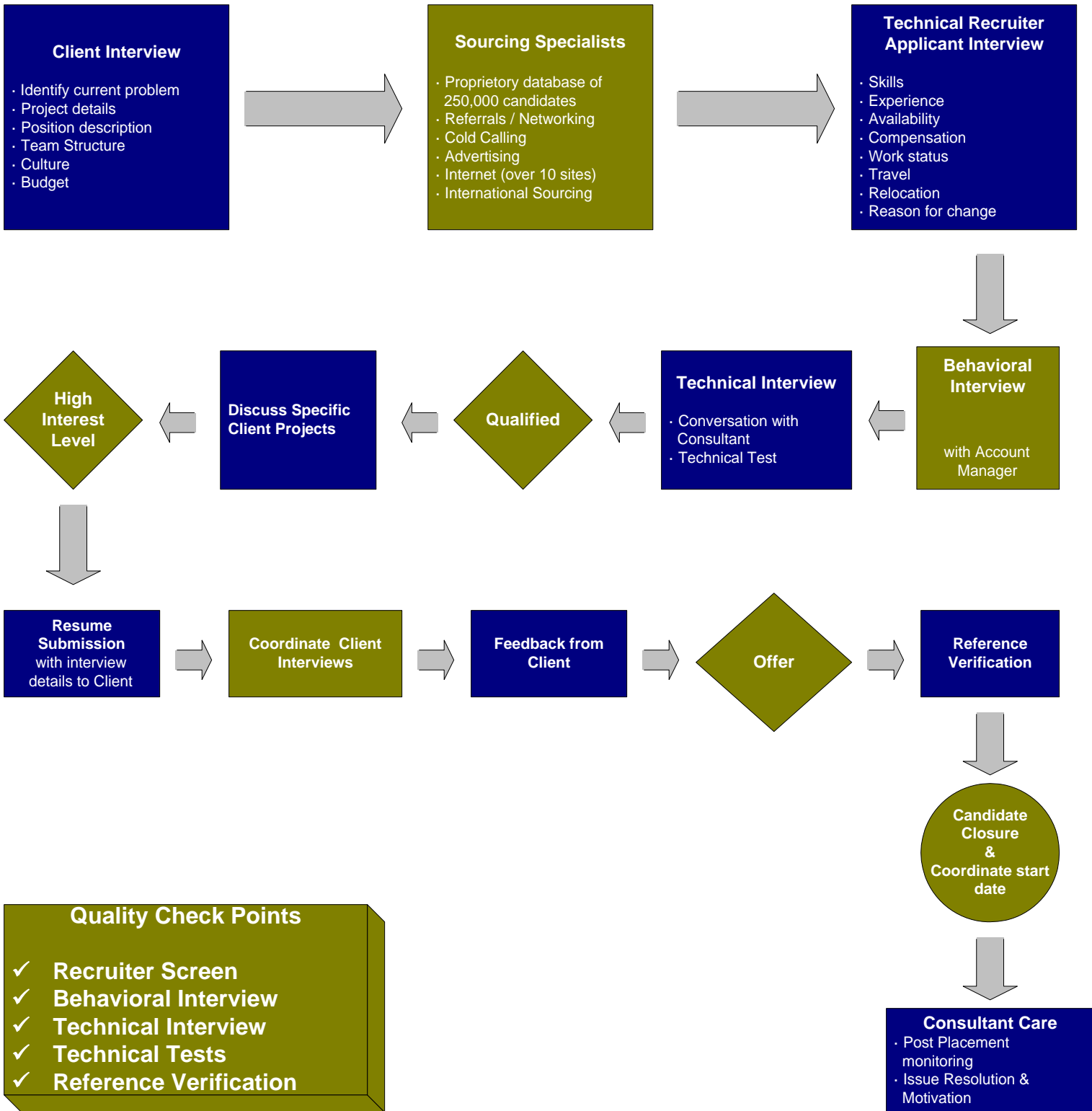
IIT holds the following certifications:

- Certified MBE minority owned firm by NY State by Empire State Development / NYS Department of Economic Development.
- IBM Business Partner
- Lotus Business Partner
- Adobe Business Partner



Solution
PARTNER

IIT Recruitment Process



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CASE STUDIES

Client	Engagement
NYC Housing Authority	NYCHA is the largest public sector housing authority in the United States. It employs over 7,000 employees in over 400 locations. IIT was recently awarded a \$10MM contract to be the <i>sole exclusive provider of all temporary staff</i> (IT, Accounting, Call Center, Office Clerical, Light Industrial). The contract went into effect 3/1/2012, and thus far, we have placed over 40 temporary staff with NYCHA in this short time span.
NYS Government	<p>We have placed IT Staff with various NYS agencies, as a member of NYS OGS Backdrop Contract Holder (Group 73012) for 10+ years and a contractor for NYS OGS's Temporary Personnel Contract (Group 73003) for 5+ years. This has included placing staff at over 30 locations spread out across NY State (upstate and downstate).</p> <p>NYS had an annual spend of \$140MM of hourly based IT services, which was allocated among over 450 suppliers. NYS, under a new strategy starting 2012, narrowed this vendor pool to only 20 active vendors. IIT is among this selected pool (ranking #7).</p>
Eastman Kodak	We were tasked with a unique initiative to hire over 70 consultant staff (Light Industrial and Office / Clerical) in a very short period of time (1 month) in various locations. We successfully <i>hired 79 temporary staff within 30 days</i> of engagement begin date.
MetLife	We were tasked with a unique initiative to recruit, hire, on-board and background-check 12 consultant staff in a very short period of time (1 month) in 6 locations. We successfully hired 12 consultants within 30 days of engagement begin date.
Baush and Lomb	Baush and Lomb has over 100 locations spread across NY and other domestic and international locations. We placed 20 highly experienced Financial staff within 12 weeks, to roll-out new financial applications to address their global needs.
NY Dept of Banking	Dept of Banking had an urgent need to hire Temporary Staff to refresh its PC infrastructure quickly. We hired 6 consultants within 1 week, and quickly ramped up their orientation and training, to deliver a quick PC refresh at its various NYC locations
Verisign	Verisign has over 20 locations in Virginia, Washington DC and Maryland. We placed 8 highly experienced expert consultants within 3 weeks, to upgrade / configure IT equipment to eliminate security risks identified by Verisign
Compaq	Compaq had a unique need to hire Very Highly Qualified (Programmers with a minimum Ph.D degree and US Federal Top-Secret Security Clearance) to work on a Highly Confidential Weapons project associated with US Dept of Defense. We hired 8 such staff to work at various locations nationwide.
Estee Lauder	We have recruited for over 20 positions, with industry specific business domain knowledge, consisting of Retail Operations, Supply Chain, Demand Planning, Pricing, Point-of-Sale and Marketing/Branding.
Adecco	Adecco identified an initiative to do a major upgrade of its branch applications (over 500 locations). We recruited and successfully submitted qualified over 30 resumes, for 10 unique positions, within 10 days
State of Pennsylvania Government	As a member of MSP run Vendor network, we have recruited for over 20 positions, spread across 8 locations, within 10 days and successfully submitted qualified resumes
Roush Motors	Roush received a major award from Ford, and needed to hire over 100 designers quickly. We recruited over 100 consultants within 4 weeks, and successfully submitted qualified resumes to the client for review. Of these, 40 candidates were selected for an interview.

CLIENT TESTIMONIALS

...IIT was awarded a contract to become our organization's sole temporary staffing services provider. I didn't know IIT, until our organization started utilizing their services. While I had initial reservations regarding our organization's decision to utilize only 1 firm, but after working with IIT for the last few months, I have been pleasantly surprised. The firm understands my needs, does not waste my time by providing unqualified candidates, their pricing is very competitive and our account manager is very responsive. To summarize, I am a fan of IIT and will recommend them to anyone, without any hesitation IT Director at a NYC Government Agency

...IIT is the first provider I think of when I have any staffing needs IT Director at a Fortune-500 investment bank

...I have been working with ___ at IIT for over 10 years, and he has never disappointed me. He works with me to understand what I want, and resumes I receive from him are always on target IT Manager at Big-4 Consulting firm

...As a MSP VMS provider, we have been working with IIT for over 3 years. Over the past 2 years, IIT has consistently been among the top 5 responsive vendors.... Recruiting Coordinator at a major MSP

...I have hired consultants from IIT for the last five years. While I manage consultants from various vendors, IIT's consultants never complain about the company. They are paid on time, treated well and no games IT Procurement Manager at a State Government Entity

...IIT has consistently demonstrated that they screen their candidates, explain our position, and gauge candidate's interest. Corporate HR Recruiter at a Fortune-500 investment bank

...We had a very difficult position to fill that none of our existing staffing vendors were having any success with. We were referred to IIT by internal staff who had worked with IIT in the past, and requested them to work on this position. Within two weeks, they presented three excellent candidates. We interviewed all three, and hired one. If we had three openings, we would have hired all three Global PMO Director at a Fortune-1000 luxury retail brand.